



RE: Ed Perkins/Integra Design/Build Recommendation

September 18, 2017

To Whom It May Concern,

Ed Perkins and I have worked together on a myriad of projects over the past 25 years. We have collaborated on projects in the residential and commercial markets.

Ed has always exhibited a professional approach to his projects with a strong emphasis on quality, efficiency and fiscal responsibility.

He places a strong emphasis on honesty with the owner and his subcontractors, demanding the same in return.

Ed recently completed construction of a 6000 square foot residence, using a Woodhouse timber frame and structural insulated panel system, including a 5000 sq ft horse barn, on 60 acres of undeveloped land, for a Woodhouse client.

Through excellent and focused project management and communication, Ed and company reduced the anticipated build time by more than a month.

Ed has earned a position as an Independent Builder Dealer for Woodhouse representing Monroe, Wayne, Ontario and Livingston counties in Western NY. We are currently working with Ed and his team to further expand their sales territory to include Buffalo and surrounding areas.

I highly recommend Ed Perkins and his associates at Integra Design Build for any building project, in either the residential or commercial arena.

Sincerely,

A handwritten signature in black ink, appearing to read "Jeffrey Baker".

Jeffrey Baker, VP
Woodhouse, The Timber Frame Company



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